#### THIS APPENDIX IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

This Appendix is circulated to holders of units in Ascendas Real Estate Investment Trust ("Ascendas Reit", the units in Ascendas Reit, "Units", and the holders of Units, "Unitholders"). Its purpose is to provide the Unitholders with information on the proposed renewal of the Unit Buy-Back Mandate (as defined herein) to be tabled at the annual general meeting of Unitholders to be convened and held by way of electronic means on Monday, 29 June 2020 at 3.00 p.m. (Singapore Time) ("AGM").

Singapore Exchange Securities Trading Limited (the "**SGX-ST**") assumes no responsibility for the accuracy of any statements or opinions made, or reports contained, in this Appendix. If you are in any doubt as to the action you should take, you should consult your stockbroker, bank manager, solicitor, accountant or other professional adviser immediately.

If you have sold or transferred all your units in Ascendas Reit, you should immediately inform the purchaser or transferee or to the bank, stockbroker or other agent through whom the sale or transfer was effected for onward notification to the purchaser or transferee that this Appendix (together with the Annual Report for the financial year ended 31 December 2019, the notice of AGM convening the AGM (the "Notice of AGM") and the Proxy Form) may be accessed at Ascendas Reit's website at the URL https://ir.ascendas-reit.com/agm.html and https://ir.ascendas-reit.com/ar.html, and are also available on the SGX-ST website at the URL https://www.sgx.com/securities/company-announcements.



A Member of CapitaLand

(Constituted in the Republic of Singapore pursuant to a trust deed dated 9 October 2002 (as amended))

MANAGED BY

ASCENDAS FUNDS MANAGEMENT (S) LIMITED

(Company Registration No. 200201987K)

APPENDIX TO UNITHOLDERS IN RELATION TO:

THE PROPOSED RENEWAL OF THE UNIT BUY-BACK MANDATE

annual general meeting 2020

## **TABLE OF CONTENTS**

	Pa	age
1.	Introduction	. 3
2.	The Proposed Renewal of the Unit Buy-Back Mandate	. 3
3.	Interests of Directors and Substantial Unitholders	. 11
4.	Directors' Recommendation	. 13
5.	Directors' Responsibility Statement	. 13
GLO:	SSARY	. 14

#### 1. INTRODUCTION

### 1.1 Summary

Ascendas Funds Management (S) Limited, as manager of Ascendas Reit (the "Manager"), refers to (a) the Notice of AGM and (b) Ordinary Resolution 4 ("Resolution 4") under the heading "As Special Business" set out in the Notice of AGM.

The purpose of this Appendix is to provide Unitholders with information relating to the proposed renewal of the Unit Buy-Back Mandate (as defined herein).

Resolution 4 relates to the proposed renewal of the Unit Buy-Back Mandate of the Manager. The Manager's existing mandate to exercise its powers to procure the repurchases of Units for and on behalf of Ascendas Reit without the prior specific approval of the Unitholders in a general meeting was approved by Unitholders at the annual general meeting of Ascendas Reit that was held on 9 July 2019, and such mandate expires on 29 June 2020, being the date of the AGM. In this regard, the Manager seeks approval from Unitholders at the AGM in relation to the renewal of the mandate to exercise its powers to procure the repurchases of Units without the prior specific approval of Unitholders in a general meeting (the "Unit Buy-Back Mandate").

#### 1.2 Advice to Unitholders

Unitholders should note that by voting in favour of Resolution 4 relating to the Unit Buy-Back Mandate, they will be authorising the Manager to procure the repurchase of Units on the terms and conditions set out in paragraph 2 of this Appendix and in accordance with the provisions of the trust deed dated 9 October 2002 constituting Ascendas Reit (as amended, varied and/or supplemented from time to time) ("**Trust Deed**") and all applicable laws and regulations, including but not limited to the listing manual of the SGX-ST (the "**Listing Manual**").

(See "The Proposed Renewal of the Unit Buy-Back Mandate" in paragraph 2 of this Appendix for further details.)

#### 2. THE PROPOSED RENEWAL OF THE UNIT BUY-BACK MANDATE

## 2.1 Rationale for the Unit Buy-Back Mandate

The approval of the renewal of the Unit Buy-Back Mandate authorising the Manager to repurchase Units for and on behalf of Ascendas Reit would give the Manager the flexibility to undertake repurchases of Units ("**Unit Buy-Back**") of up to the 3.0% limit described in paragraph 2.2.1 of this Appendix at any time, during the period when the Unit Buy-Back Mandate is in force:

The rationale for seeking the Unit Buy-Back Mandate is as follows:

- (a) the Unit Buy-Back Mandate would be a flexible and cost-effective capital management tool to enhance return on equity for Unitholders and/or the net asset value ("NAV") per Unit; and
- (b) the Unit Buy-Back Mandate, when exercised at appropriate times, would help mitigate short-term market volatility, off-set the effects of short-term speculative trading of the Units and bolster market confidence in the Units.

While the Unit Buy-Back Mandate would authorise Unit Buy-Backs of up to the said 3.0% limit during the period when the Unit Buy-Back Mandate is in force, Unitholders should note that Unit Buy-Backs may not necessarily be carried out to the entire 3.0% limit as authorised by Unitholders.

Repurchases of Units will be made only when the Manager considers it to be in the best interests of Ascendas Reit and the Unitholders.

Rule 723 of the Listing Manual requires Ascendas Reit to ensure that at least 10.0% of its Units are at all times held by the public (the "**Public Float**"). As at 8 May 2020, being the latest practicable date (the "**Latest Practicable Date**"), the Public Float is approximately 72.09%, and accordingly, the Manager is of the view that the orderly trading and the listing status of the Units on the SGX-ST is not likely to be affected by the Unitholders' approval of the Unit Buy-Back Mandate and repurchases of Units thereunder.

## 2.2 Authority and Limits on the Unit Buy-Back Mandate

The authority conferred on the Manager and the limits placed on repurchases of Units by the Manager under the Unit Buy-Back Mandate are set out below:

#### 2.2.1 Maximum Limit

The total number of Units which may be repurchased pursuant to the Unit Buy-Back Mandate is limited to that number of Units representing not more than 3.0% of the total number of issued Units as at the date of the AGM<sup>1</sup>.

**FOR ILLUSTRATIVE PURPOSES ONLY**: On the basis of 3,618,187,918 Units in issue as at the Latest Practicable Date, and assuming that no further Units are issued on or prior to the AGM at which the Unit Buy-Back Mandate is approved, not more than 108,545,637 Units (representing 3.0% of the issued Units) may be repurchased by the Manager pursuant to the Unit Buy-Back Mandate during the Mandate Duration (as defined herein).

### 2.2.2 Duration of Authority

Unless revoked or varied by Unitholders in a general meeting, the Unit Buy-Back Mandate, if approved by Unitholders, will be in force from the period commencing from the date on which the AGM is held and the Unit Buy-Back Mandate is approved and expiring on the earliest of the following dates:

- (a) the date on which the next annual general meeting of Ascendas Reit is held;
- (b) the date by which the next annual general meeting of Ascendas Reit is required by applicable laws and regulations or the provisions of the Trust Deed to be held; or
- (c) the date on which the repurchases of Units by the Manager pursuant to the Unit Buy-Back Mandate are carried out to the full extent mandated.

(the "Mandate Duration")

<sup>1</sup> Pursuant to the Listing Manual, a unit buy-back shall not exceed 10.0% of the total number of issued units excluding treasury units and subsidiary holdings in each class as at the date of the resolution passed by unitholders for the unit buy-back. For the avoidance of doubt, Ascendas Reit does not hold any treasury units and there are no subsidiary holdings as none of the subsidiaries of Ascendas Reit hold any Units. There is also only one class of units in Ascendas Reit.

Under the Trust Deed and the prevailing laws and regulations of Singapore, subject to any waiver by the relevant regulatory authorities, Ascendas Reit is required to convene an annual general meeting of Unitholders once every calendar year and not more than 15 months after the holding of the last preceding annual general meeting, and in any case within four months from the financial year end of Ascendas Reit.

The authority conferred on the Manager under the Unit Buy-Back Mandate to repurchase Units may be renewed at the next annual general meeting of Unitholders. When seeking the approval of Unitholders for any subsequent Unit buy-back mandate, the Manager shall disclose details of each Unit buy-back made during the Mandate Duration in respect of the Unit buy-back mandate immediately preceding such Unit buy-back mandate being sought, including the total number of Units repurchased, the repurchase price per Unit or the highest and lowest prices paid for such repurchases of Units, where relevant, and the total consideration paid for such repurchases.

## 2.2.3 Manner of Repurchase

Repurchases of Units may be made by way of:

- (a) market repurchase(s) ("Market Repurchases"); and/or
- (b) off-market repurchase(s) ("Off-Market Repurchases").

Market Repurchases refer to repurchases of Units by the Manager effected on the SGX-ST and/or, as the case may be, such other stock exchange for the time being on which the Units may be listed and quoted, through one or more duly licensed stockbrokers appointed by the Manager for the purpose.

Off-Market Repurchases refer to repurchases of Units by the Manager (which are not Market Repurchases) made under an equal access scheme or schemes for the repurchase of Units from Unitholders in accordance with the Trust Deed. In this regard, an Off-Market Repurchase must satisfy all the following conditions:

- (a) offers for the repurchase or acquisition of Units shall be made to every person who holds Units to repurchase or acquire the same percentage of their Units;
- (b) all of the above-mentioned persons shall be given a reasonable opportunity to accept the offers made to them; and
- (c) the terms of all the offers shall be the same, except that there shall be disregarded:
  - (i) differences in consideration attributable to the fact that offers may relate to Units with different accrued distribution entitlements;
  - (ii) differences in consideration attributable to the fact that the offers may relate to Units with different amounts remaining unpaid; and
  - (iii) differences in the offers introduced solely to ensure that each Unitholder is left with a whole number of Units.

Additionally, the Listing Manual provides that, in making an Off-Market Repurchase, the Manager must issue an offer document to all Unitholders which must contain, *inter alia*:

- (a) the terms and conditions of the offer;
- (b) the period and procedures for acceptances;
- (c) the reasons for the proposed Unit repurchases;
- (d) the consequences, if any, of Unit repurchases by the Manager that will arise under the Singapore Code on Take-overs and Mergers (the "**Code**") or other applicable takeover rules;
- (e) whether the Unit repurchases, if made, could affect the listing of the Units on the SGX-ST;
- (f) details of any Unit repurchases made by the Manager in the previous 12 months (whether Market Repurchases or Off-Market Repurchases in accordance with an equal access scheme), giving the total number of Units repurchased, the repurchase price per Unit or the highest and lowest prices paid for the repurchases, where relevant, and the total consideration paid for the repurchases; and
- (g) whether the Units repurchased by the Manager will be cancelled or kept as treasury Units.

## 2.2.4 Repurchase Price

The Manager has the discretion to determine the repurchase price for a repurchase of Units under a unit buy-back mandate, subject to such repurchase price not exceeding 105.0% of the Average Closing Price (as defined herein) of the Units for both a Market Repurchase and an Off-Market Repurchase (the "Maximum Price"), excluding Related Expenses (as defined herein) of such repurchase.

For the purposes of this paragraph 2.2.4:

"Average Closing Price" means the average of the closing market prices of the Units over the last five Market Days (as defined herein), on which transactions in the Units were recorded, immediately preceding the date of the Market Repurchase or, as the case may be, the date of the making of the offer pursuant to the Off-Market Repurchase, and deemed to be adjusted for any corporate action that occurs during the relevant five Market Days and the date on which the Market Repurchase(s) or, as the case may be, the date on which the offer pursuant to the Off-Market Repurchase(s), is made.

"date of the making of the offer" means the date on which the Manager makes an offer for an Off-Market Repurchase, stating therein the repurchase price (which shall not be more than the Maximum Price for an Off-Market Repurchase calculated on the foregoing basis) for each Unit and the relevant terms of the equal access scheme for effecting the Off-Market Repurchase.

### 2.3 Status of Repurchased Units

Under the Trust Deed, a Unit repurchased by way of a Unit buy-back shall be deemed cancelled immediately on repurchase (and all rights and privileges attached to such Unit will expire on such cancellation).

#### 2.4 Reporting Requirements

Rule 886 of the Listing Manual specifies that an issuer shall notify the SGX-ST of all repurchases or acquisitions of its Units not later than 9.00 a.m.:

- (a) in the case of a Market Repurchase on the Market Day following the day on which the Market Repurchase was made; or
- (b) in the case of an Off-Market Repurchase under an equal access scheme, on the second Market Day after the close of acceptance of the offer for the Off-Market Repurchase.

The notification of any such repurchases of Units to the SGX-ST (in the form of an announcement on the SGXNet) shall be in such form and shall include such details as the SGX-ST may prescribe.

The Manager shall make arrangements with the appointed stockbrokers and/ or custodians to ensure that they provide the Manager in a timely fashion the necessary information which will enable the Manager to make the notifications to the SGX-ST.

#### 2.5 Sources of Funds

The Manager may only apply funds for the repurchase of Units as provided in the Trust Deed and in accordance with the applicable laws and regulations in Singapore. The Manager may not repurchase Units for a consideration other than in cash.

The Manager intends to utilise Ascendas Reit's internal sources of funds, external borrowings or a combination of both to finance the Manager's repurchase of Units on behalf of Ascendas Reit pursuant to the Unit Buy-Back Mandate, subject always to the requirements of the applicable laws and/or regulations in force at the relevant time.

### 2.6 Financial Effects

It is not possible for the Manager to calculate realistically or quantify the impact of repurchases of Units that may be made pursuant to the Unit Buy-Back Mandate on the NAV per Unit and distribution per unit ("**DPU**") as the resultant effect would depend on, among others, the aggregate number of Units repurchased and the repurchase prices paid for such Units.

Ascendas Reit's total number of issued Units will be diminished by the total number of Units repurchased by way of a Unit Buy-Back as such Units will be cancelled.

The Manager will only exercise the Unit Buy-Back Mandate when it considers it to be in the best interests of Ascendas Reit and the Unitholders. The Manager will consider factors such as the working capital requirements, availability of financial resources, the investment and growth strategies of Ascendas Reit and the prevailing market conditions before repurchasing Units under the Unit Buy-Back Mandate. The Manager will exercise the Unit Buy-Back Mandate with a view to enhancing the DPU and/or the NAV per Unit. The Manager does not intend to exercise the Unit Buy-Back Mandate to such an extent as would have a material adverse effect on the financial position of Ascendas Reit.

**FOR ILLUSTRATIVE PURPOSES ONLY**: The financial effects of a Unit buy-back on Ascendas Reit are based on the assumptions set out below:

- (a) 108,545,637 Units (representing approximately 3.0% of the issued Units as at the Latest Practicable Date) are repurchased by the Manager pursuant to the Unit Buy-Back Mandate on 1 April 2019;
- (b) 3,618,187,918 Units are in issue as at the Latest Practicable Date (assuming no further Units are issued on or prior to the AGM at which the Unit Buy- Back Mandate is approved);

ANNUAL GENERAL MEETING 2020 7

- (c) Units are repurchased by the Manager at the Maximum Price of \$\$3.0891 per Unit (being 105.0% of the Average Closing Price of the Units immediately preceding the Latest Practicable Date), and accordingly, the maximum amount of funds required for the repurchase of the 108,545,637 Units, representing 3.0% of the issued Units as at the Latest Practicable Date (excluding Related Expenses) is approximately \$\$335,308,327;
- (d) the Unit Buy-Back Mandate has been effective since 1 April 2019;
- (e) all Units repurchased under the Unit Buy-Back Mandate are cancelled;
- (f) the repurchases of Units are funded solely by external borrowings; and
- (g) there are no changes to the distribution policy to Unitholders.

Based on the assumptions set out above, the financial effects of the repurchase of 108,545,637 Units (representing approximately 3.0% of the issued Units as at the Latest Practicable Date) by the Manager pursuant to the Unit Buy-Back Mandate are set out below based on the audited consolidated financial statements of Ascendas Reit and its subsidiaries (the "Ascendas Reit Group") for FY2019 (the "FY2019 Audited Financial Statements"):

FY2019 <sup>(1)</sup> Audited Financial Statements		Pro forma financial effects of Unit repurchases on the FY2019 <sup>(1)</sup> Audited Financial Statements
Not Assats (St million)	7 910 /	7 145 2
Net Assets (S\$ million) Current Assets (S\$ million)	7,810.4 251.3	7,465.2 251.3
Current Liabilities (S\$ million)	979.0	979.0
Number of issued Units		
(as at the Latest Practicable Date) (million)	3,618.2	3,509.6
<u>Financial Ratios</u> Adjusted NAV per Unit		
(excluding outstanding distributable income) (S\$)	2.13	2.09
	11.490	
Distribution per Unit (cents)		11.882
Aggregate Leverage (%) <sup>(2)</sup>	35.1	37.7

<sup>(1)</sup> Refers to the nine-month period from 1 April 2019 to 31 December 2019.

Unitholders should note that the financial effects set out above in the table above are based on the FY2019 Audited Financial Statements and are presented strictly for illustrative purposes only. The results of Ascendas Reit for FY2019 may not be representative of future performance. Although the Unit Buy-Back Mandate would authorise the Manager to repurchase up to 3.0% of the total number of issued Units, the Manager may not necessarily repurchase or be able to repurchase the entire 3.0% of the total number of issued Units at any time while the Unit Buy-Back Mandate is in force.

<sup>(2)</sup> Aggregate Leverage excludes the effects of FRS 116.

#### 2.7 Taxation

Unitholders who are in doubt as to their respective tax positions or the tax implications of Unit repurchases by the Manager, or, who may be subject to tax whether in or outside Singapore, should consult their own professional advisers.

### 2.8 Units Repurchased by the Manager

As at the Latest Practicable Date, the Manager has not repurchased any Units under the existing Unit buy-back mandate immediately preceding the AGM.

### 2.9 Black-Out Periods

The Manager will not repurchase any Units for and on behalf of Ascendas Reit at any time after a material price sensitive development has occurred or has been the subject of a decision until such time the price sensitive information has been publicly announced. In addition, the Manager will not repurchase Units for and on behalf of Ascendas Reit during the period commencing one month before the announcement of the Ascendas Reit Group's semi-annual and full year financial statements.

### 2.10 Take-over Implications

The circumstances under which Unitholders and persons acting in concert with them will incur an obligation to make a mandatory take-over offer under Rule 14 of the Code after a repurchase of Units by the Manager are set out in Appendix 2 of the Code. The take-over implications which may arise from any repurchase by the Manager of Units by way of a Unit buy-back are set out below.

### 2.10.1 Obligation to make a Take-over Offer

If, as a result of any repurchase by the Manager of the Units, the proportionate interest in the voting rights of a Unitholder and persons acting in concert with him increases, such increase will be treated as an acquisition for the purposes of Rule 14 of the Code. Consequently, a Unitholder or a group of Unitholders acting in concert could obtain or consolidate effective control of Ascendas Reit and become obliged to make a mandatory take-over offer under Rule 14 of the Code.

### 2.10.2 Persons Acting in Concert

Applying the Code to Ascendas Reit, to the extent possible, persons acting in concert comprise individuals or companies who, pursuant to an agreement or understanding (whether formal or informal), co-operate, through the acquisition by any of them of Units (or otherwise), to obtain or consolidate effective control of Ascendas Reit.

Unless the contrary is established, the following persons, among others, will be presumed to be acting in concert, namely:

- (a) the following companies:
  - (i) a company ("(A)");
  - (ii) the parent company of (A) ("( $\mathbf{B}$ )");
  - (iii) the subsidiaries of (A) (each, "(C)");

- (iv) the fellow subsidiaries of (A) (each, "(D)");
- (v) the associated companies of any of (A), (B), (C), or (D) (each, "(E)");
- (vi) companies whose associated companies include any of (A), (B), (C), (D) or (E); and
- (vii) any person who has provided financial assistance (other than a bank in the ordinary course of business) to any of the foregoing companies for the purchase of voting rights; and
- (b) a company with any of its directors (together with their close relatives, related trusts as well as companies controlled by any of the directors, their close relatives and related trusts).

For this purpose, a company is an "associated company" (as defined in the Code) of another company if the second company owns or controls at least 20.0% but not more than 50.0% of the voting rights of the first- mentioned company.

## 2.10.3 Effect of Rule 14 and Appendix 2 of the Code

In general terms, the effect of Rule 14 and Appendix 2 of the Code is that, unless exempted 1, Unitholders and/or persons acting in concert with them will incur an obligation to make a mandatory take-over offer under Rule 14 of the Code if, as a result of the Manager repurchasing Units by way of a Unit buy-back, the voting rights of such Unitholders and/or their concert parties would increase to 30.0% or more, or in the event that such Unitholders and/ or their concert parties hold between 30.0% and 50.0% of the voting rights in Ascendas Reit, if the voting rights of such Unitholders and/or their concert parties would increase by more than 1.0% in any period of six months.

Under Appendix 2 of the Code, a Unitholder not acting in concert with the Directors will not be required to make a mandatory take-over offer under Rule 14 of the Code if, as a result of the Manager repurchasing Units by way of a Unit buy-back, the voting rights of such Unitholder would increase to 30.0% or more, or, if such Unitholder holds between 30.0% and 50.0% of the voting rights in Ascendas Reit, the voting rights of such Unitholder would increase by more than 1.0% in any period of six months. Such Unitholder need not abstain from voting in respect of Resolution 4 relating to the Unit Buy-Back Mandate.

Based on the interests of the Substantial Unitholders (as defined herein) in Units recorded in the Register of Substantial Unitholders as at the Latest Practicable Date, none of the Substantial Unitholders would become obliged to make a take-over offer for Ascendas Reit under Rule 14 of the Code as a result of any repurchase of Units by the Manager pursuant to the Unit Buy-Back Mandate of the maximum limit of 3.0% of its issued Units as at the Latest Practicable Date.

## **Important:**

The statements herein do not purport to be a comprehensive or exhaustive description of all the relevant provisions of, or all the implications that may arise under the Code. Unitholders are advised to consult their professional advisers and/or the Securities Industry Council at the earliest opportunity as to whether an obligation to make a mandatory take-over offer would arise by reason of any Unit repurchases by the Manager.

ascendas reit 10

<sup>1</sup> Unitholders and/or persons acting in concert with them will be exempt from the requirement to make a mandatory take-over offer under Rule 14 of the Code upon the satisfaction of the conditions set out in paragraph 3(a) of Appendix 2 of the Code.

#### 2.11 Unitholders' Approval

In view of the foregoing, the Manager is seeking the approval of Unitholders for Resolution 4 relating to the renewal of the Unit Buy-Back Mandate.

#### Important:

Unitholders should note that by voting in favour of Resolution 4 relating to the Unit Buy-Back Mandate, they will be authorising the Manager to procure the repurchase of Units on the terms and conditions set out in paragraph 2 of this Appendix and in accordance with the provisions of the Trust Deed and all applicable laws and regulations, including but not limited to the Listing Manual.

#### 3. INTERESTS OF DIRECTORS AND SUBSTANTIAL UNITHOLDERS

Based on the Register of Directors' Unitholdings and the Register of Substantial Unitholders, as at the Latest Practicable Date, and as at the date of the AGM (on the assumption that their voting rights will not change between the Latest Practicable Date and the date of the AGM), the direct and deemed interests and voting rights of the Directors who have interests in the Units and in the outstanding Awards, and the Substantial Unitholders will be as follows:

	Direct Interest		Deemed Interest				Contingent Awards of Units <sup>(2)</sup> under the Manager's		
Name of Directors	No. of Units	<b>%</b> <sup>(1)</sup>	No. of Units	% <sup>(1)</sup>	Total no. of Units held	% <sup>(1)</sup>	Performance Unit Plan	Restricted Unit Plan	
William Tay Wee Leong	74,397	0.0021	_	_	74.397	0.0021	0 to 118,914 <sup>(3)</sup>	55,995 <sup>(4)</sup>	
Daniel Cuthbert Ee Hock Huat	23,200	0.0006	_	_	23,200	0.0006	-	-	
Lim Cho Pin Andrew Geoffrey	12,760	0.0004	_	_	12,760	0.0004	-	_	

#### Notes:

- (1) The percentage is based on 3,618,187,918 Units in issue as at the Latest Practicable Date.
- (2) This refers to the number of Units which are the subject of contingent awards granted but not released under the Manager's Performance Unit Plan ("PUP") and Restricted Unit Plan ("RUP"). The final number of Units that will be released could range from 0% to a maximum of 200% of the baseline award under the PUP and from 0% to a maximum of 150% of the baseline award under the RUP.
- (3) The final number of Units to be released will depend on the achievement of pre-determined targets at the end of the respective performance periods for PUP.
- (4) On the final vesting, an additional number of Units of a total value equal to the value of the accumulated distributions which are declared during each of the vesting periods and deemed foregone due to the vesting mechanism of RUP, will also be released.

	Direct Inte	rest	Deemed Inter	rest	Total no. of	
Name of Substantial Unitholders	No. of Units	% <sup>(1)</sup>	No. of Units	% <sup>(1)</sup>	Units held	% <sup>(1)</sup>
Temasek Holdings (Private) Limited						
("Temasek")	_	-	782,682,850 <sup>(2)</sup>	21.63	782,682,850	21.63
Tembusu Capital Pte. Ltd.						
("Tembusu")	_	-	697,373,162 <sup>(3)</sup>	19.27	697,373,162	19.27
Bartley Investments Pte. Ltd.						
("Bartley")	_	_	693,273,162(4)	19.16	693,273,162	19.16
Mawson Peak Holdings Pte. Ltd.						
("Mawson")	_	-	693,273,162(4)	19.16	693,273,162	19.16
Glenville Investments Pte. Ltd.						
("Glenville")	_	_	693,273,162 <sup>(4)</sup>	19.16	693,273,162	19.16
TJ Holdings (III) Pte. Ltd. (" <b>TJHIII</b> ")	_	_	693,273,162 <sup>(4)</sup>	19.16	693,273,162	19.16
CLA Real Estate Holdings						
Pte. Ltd. <sup>(5)</sup> (" <b>CLA</b> ")	_	_	693,273,162 <sup>(4)</sup>	19.16	693,273,162	19.16
CapitaLand Limited ("CL")	_	_	693,273,162 <sup>(6)</sup>	19.16	693,273,162	19.16
Ascendas Pte Ltd ("APL")	_	_	693,273,162 <sup>(6)</sup>	19.16	693,273,162	19.16
CapitaLand Singapore (BP&C)						
Pte. Ltd. <sup>(7)</sup> ("CSBPC")	599,722,315	16.57	_	_	599,722,315	16.57
BlackRock, Inc. ("BlackRock")		_	227,034,737(8)	6.27	227,034,737	6.27
The PNC Financial Services Group,						
Inc. (" <b>PNC</b> ")	_	_	227,034,737 <sup>(9)</sup>	6.27	227,034,737	6.27

#### Notes:

- (1) The percentage is based on 3,618,187,918 Units in issue as at the Latest Practicable Date. The figures are rounded down to the nearest 0.01%.
- Temasek is deemed to have an interest in the Units in which its subsidiaries and associated companies (including but not limited to CLA) have or are deemed to have an interest, by virtue of Section 4 of the Securities and Futures Act, Chapter 289 of Singapore.
- (3) Tembusu is deemed to have an interest in the Units in which its subsidiaries (including but not limited to CLA) have or are deemed to have an interest,
- (3) Tembusu is deemed to have an interest in the Units in which its subsidiaries (including but not limited to CLA) have or are deemed to have an interest, by virtue of Section 4 of the Securities and Futures Act, Chapter 289 of Singapore.
   (4) Temasek holds 100% equity interest in Tembusu, which holds 100% of the equity interest in Bartley, which holds 100% of the equity interest in Mawson, which holds 100% of the equity interest in Glenville, which holds 100% of the equity interest in TJHIII, which holds 100% equity interest in CLA. CLA holds approximately 51.01% of the issued shares in CL. Each of Temasek, Tembusu, Bartley, Mawson, Glenville and TJHIII is deemed to have an interest in the Units in which CLA is deemed to have an interest, by virtue of Section 4 of the Securities and Futures Act, Chapter 289 of Singapore.
- (5) CLA was formerly known as Ascendas-Singbridge Pte. Ltd..
- (6) CL and APL are deemed interested in the Units held by CSBPC and Ascendas Funds Management (S) Limited.
- (7) CSBPC was formerly known as Ascendas Land (Singapore) Pte Ltd.
- (8) BlackRock is deemed interested in the Units held by various funds managed by BlackRock investment advisors.
- (9) PNC is deemed interested in the Units held by BlackRock, Inc. through its interest in BlackRock.

#### 4. DIRECTORS' RECOMMENDATION

Having considered the relevant factors, including the rationale for the proposed renewal of the Unit Buy-Back Mandate as set out in paragraph 2 of this Appendix, the Directors recommend that Unitholders vote at the AGM in favour of Resolution 4 relating to the renewal of the Unit Buy-Back Mandate.

#### 5. DIRECTORS' RESPONSIBILITY STATEMENT

The Directors collectively and individually accept full responsibility for the accuracy of the information given in this Appendix and confirm after making all reasonable enquiries that, to the best of their knowledge and belief, this Appendix constitutes full and true disclosure of all material facts about the proposed renewal of the Unit Buy-Back Mandate, Ascendas Reit and its subsidiaries, and the Directors are not aware of any facts the omission of which would make any statement in this Appendix misleading.

Where information in this Appendix has been extracted from published or otherwise publicly available sources or obtained from a named source, the sole responsibility of the Directors has been to ensure that such information has been accurately and correctly extracted from those sources and/or reproduced in this Appendix in its proper form and context.

## **GLOSSARY**

In this Appendix, the following definitions apply throughout unless otherwise stated:

"%" : Per centum or Percentage

"AGM" : The annual general meeting of Unitholders to be convened and held by

electronic means on Monday, 29 June 2020 at 3.00 p.m. (Singapore Time),

to approve the matters set out in the Notice of AGM

"Appendix" : This Appendix to Unitholders dated 1 June 2020

"Ascendas Reit" : Ascendas Real Estate Investment Trust

"Ascendas Reit Group" : Ascendas Reit and its subsidiaries

"Average Closing Price" : The average of the closing market prices of the Units over the last five

Market Days, on which transactions in the Units were recorded, immediately preceding the date of the Market Repurchase or, as the case may be, the date of the making of the offer pursuant to the Off-Market Repurchase, and deemed to be adjusted for any corporate action that occurs during the relevant five Market Days and the date on which the Market Repurchase(s) or, as the case may be, the date on which the offer pursuant to the Off-Market

Repurchase(s), is made.

"CDP" : The Central Depository (Pte) Limited

"Code" : The Singapore Code on Take-overs and Mergers

"date of the making

of the offer"

The date on which the Manager makes an offer for an Off-Market Repurchase, stating therein the repurchase price (which shall not be more than the Maximum Price for an Off-Market Repurchase calculated on the foregoing basis) for each Unit and the relevant terms of the equal access scheme for

effecting the Off-Market Repurchase

"Directors" : Directors of the Manager

"DPU" : Distribution per Unit

"FY2019" : The financial year ended 31 December 2019

**"FY2019 Audited**: The audited consolidated financial statements

Financial Statements"

The audited consolidated financial statements of the Ascendas Reit Group

for FY2019

"Latest Practicable Date" : 8 May 2020, being the latest practicable date

"Listing Manual" : The listing manual of the SGX-ST

"Manager" : Ascendas Funds Management (S) Limited, in its capacity as manager of

Ascendas Reit

ascendas reit 14

## **GLOSSARY**

"Mandate Duration"

Unless revoked or varied by Unitholders in a general meeting, the period commencing from the date on which the AGM is held and the Unit Buy-Back Mandate is approved and expiring on the earliest of the following dates:

- (a) the date on which the next annual general meeting of Ascendas Reit is held:
- (b) the date by which the next annual general meeting of Ascendas Reit is required by applicable laws and regulations or the provisions of the Trust Deed to be held; or
- (c) the date on which the repurchases of Units by the Manager pursuant to the Unit Buy-Back Mandate are carried out to the full extent mandated

"Market Day"

A day on which the SGX-ST or, as the case may be, such other stock exchange for the time being on which the Units may be listed and quoted, is open for trading in securities

"Market Repurchase"

Repurchases of Units by the Manager effected on the SGX-ST and/or, as the case may be, such other stock exchange for the time being on which the Units may be listed and quoted, through one or more duly licensed stockbrokers appointed by the Manager for the purpose

"Maximum Price"

- (a) in the case of a Market Repurchase, 105.0% of the Average Closing Price in accordance with Rule 884 of the Listing Manual; and
- (b) in the case of an Off-Market Repurchase, 105.0% of the Average Closing Price

"NAV" : Net asset value of the Ascendas Reit Group

"Notice of AGM" : The notice of AGM convening the AGM

"Off-Market Repurchases" : Repurchases of Units by the Manager (which are not Market Repurchases)

made under an equal access scheme or schemes for the repurchase of Units

from Unitholders in accordance with the Trust Deed

"Ordinary Resolution" : A resolution proposed and passed as such by a majority being greater

than 50.0% or more of the total number of votes cast for and against such resolution at a meeting of Unitholders convened in accordance with the

provisions of the Trust Deed

"Public Float" : Refers to the percentage of Units held by the public

"Related Expenses" : Brokerage, stamp duty, commission, applicable goods and services tax and

other related expenses

## **GLOSSARY**

"Resolution 4" : Ordinary Resolution 4, under the heading "As Special Business" as set out

in the Notice of AGM

"S\$" and "cents" : Singapore dollars and cents

"SGX-ST" : Singapore Exchange Securities Trading Limited

**"Substantial Unitholder"** : A person with an interest in Units constituting not less than 5.0% of the total

number of Units in issue

"Trust Deed" : The trust deed dated 9 October 2002 constituting Ascendas Reit (as amended,

varied and/or supplemented from time to time)

"Unit" : A unit representing an undivided interest in Ascendas Reit

"Unit Buy-Back" : The buy-back of Units pursuant to the Unit Buy-Back Mandate

"Unit Buy-Back Mandate" : The proposed unit buy-back mandate to be given to the Manager by way

of an Ordinary Resolution in a general meeting, to exercise its powers to procure the repurchase of Units for and on behalf of Ascendas Reit without

the prior specific approval of Unitholders at a general meeting

"Unitholder" : The registered holder for the time being of a Unit, including person(s) so

registered as joint holders, except where the registered holder is CDP, the term "Unitholder" shall, in relation to Units registered in the name of CDP, mean, where the context requires, the Depositor whose Securities Account

with CDP is credited with Units

The terms "**Depositor**" and "**Depository Register**" shall have the meanings ascribed to them respectively in Section 81SF of the Securities and Futures Act, Chapter 289 of Singapore.

Words importing the singular shall, where applicable, include the plural and vice versa and words importing the masculine gender shall, where applicable, include the feminine and neuter genders.

References to persons shall include corporations.

Any reference in this Appendix to any enactment is a reference to that enactment for the time being amended or re-enacted.

Any reference to a time of day in this Appendix shall be a reference to Singapore time unless otherwise stated.

Any discrepancies in the tables, graphs and charts between the listed amounts and totals thereof are due to rounding. Where applicable, figures and percentages are rounded to one decimal place.

ascendas reit 16