

# Proposed acquisitions of 37A Tampines Street 92 and 50 Kallang Avenue (the "Properties")









- The Properties
- Impact on A-REIT
  - Pro forma Financial Effect
  - Portfolio Diversification
- Timetable for Completion
- Acquisitions Summary



#### **37A Tampines Street 92**





**37A Tampines Street 92 Singapore 528886** 

Completed in 1997, the property is an eightstorey light industrial building with efficient layout and design for office and production use. Property is visible from the PIE and in close proximity to Tampines Town. Purchase price: S\$12.25 mil

**Acquisition fee to Manager:** S\$122,500

Other acquisition costs: S\$122,500 (estimate)

Valuation dated 1 November 2005 : S\$12.4 mil

by DTZ Debenham Tie Leung (SEA) Pte Ltd

Land area: 4,805 sqm

**Title:** Remaining lease of 49 years expiring on

30 June 2054

**GFA**: 12,011 sqm

**NLA**: 9,604 sqm

Occupancy: 100%

**Lease terms**: Eight-year lease to Steel

Industries Pte Ltd with annual stepped rental

increases

**Outgoings:** Steel Industries pays for land rent, property tax, maintenance and utilities expenses while A-REIT pays for lease management fees



### **50 Kallang Avenue**





50 Kallang Avenue Singapore 339505

Completed in 1997, the property is a 9-storey high-tech industrial building for office and storage use. Located near Kallang MRT station.

Purchase price: S\$28.6 million

**Acquisition fee to Manager**: S\$286,000

Other acquisition costs: S\$286,000 (estimate)

Valuation dated 25 November 2005: S\$28.6

mil by CB Richard Ellis (Pte) Ltd

Land area: 7,591 sqm

**Title:** Remaining lease of 50 years expiring on

15 November 2055

**GFA**: 18,584 sqm **NLA**: 14,420 sqm

Occupancy: 100%

Lease terms: Multi-tenanted. Major tenants include Noel Gifts International Ltd, International Rectifier SEA Pte Ltd and Azure Technologies Pte Ltd.

**Outgoings**: A-REIT pays for land rent, property tax, lease management fees and maintenance & utilities expenses





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# Distributable Income Per Unit ("DPU") Positive



The Properties	DPU Impact*	The Properties  Impact on A-REIT  Timetable for
DPU Impact (proforma annualised impact)	0.07 cents	Completion  Acquisition Summary
- 37A Tampines Street 92 - 50 Kallang Avenue	0.03 cents 0.04 cents	

#### Note:

\*Assuming that: A-REIT had purchased, held and operated the two properties for the whole of the financial year ended 31 March 2005 (based on 59 properties including Hamilton Sundstrand Building and Thales Building); the acquisition of 37A Tampines Street 92 had been funded using 100% debt; while 50 Kallang Avenue will be funded using 30% debt and 70% equity; and in respect of the two properties, the Manager had elected to receive its base Fee entirely in cash and its performance Fee entirely in units.



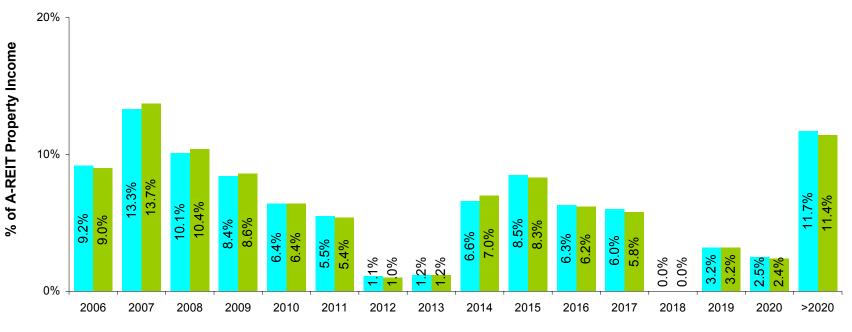
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#### **A-REIT Weighted Lease Expiry Profile**







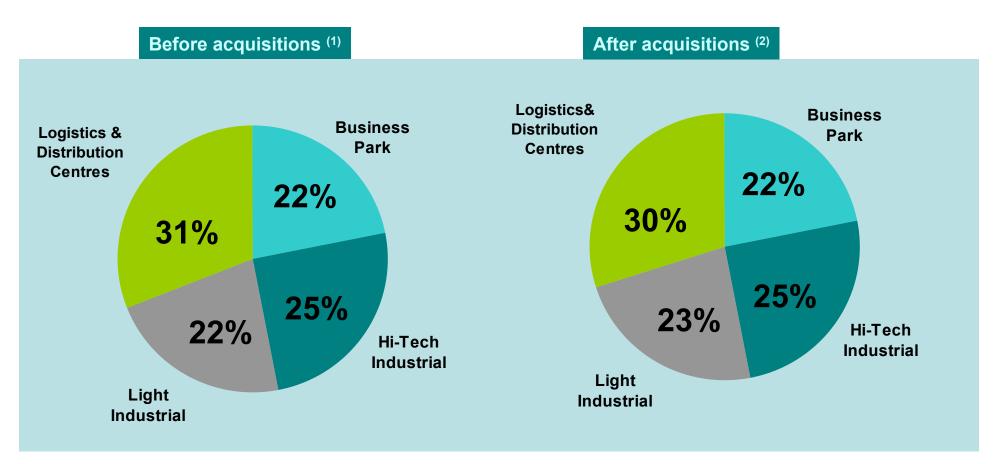
Year Ending 31 Mar

	Existing 57 Properties Before Acquisitions (based on 18 Nov 05)	After Acquisitions of the Properties
Weighted Average Lease Term to Expiry	6.8 years	6.7 years





## **Asset Class Diversification by Portfolio Value**



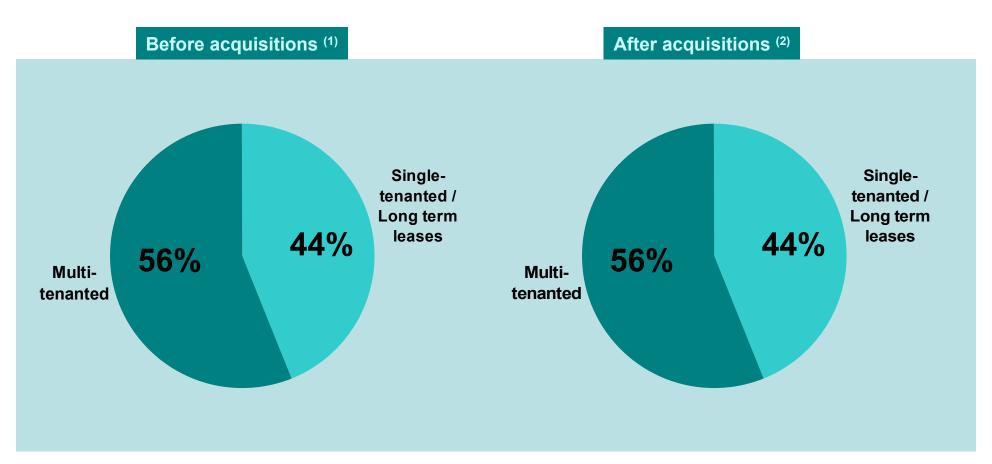
#### Notes:

- (1) Based on 57 properties as at 18 November 2005
- (2) Based on 59 properties including the Properties











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## **Timetable for Completion**

	50 Kallang Avenue	The Properties  Impact on A-REIT
December 2005	Signed Put and Call Option Agreement	
February 2006 (expected)	<ul> <li>Exercise option</li> <li>Execution of Sale and Purchase Agreement</li> <li>Completion</li> </ul>	<ul><li>Timetable for Completion</li><li>Acquisitions Summary</li></ul>

Note: The acquisition of 37A Tampines Street 92 was completed on 1 December 2005





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## **Acquisitions Summary**

- Strategically located
- Diversifies property portfolio & tenant-mix
- Complements existing leasehold properties
- Yield-accretive
- DPU positive of 0.07 cents per unit\*

The Properties

Impact on A-REIT

Timetable for Completion

**Acquisitions Summary** 

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- The value of units in A-REIT ("Units") and the income from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested.
- Investors have no right to request the Manager to redeem their Units while the Units are listed. It is
  intended that Unitholders may only deal in their Units through trading on the SGX-ST. Listing of the
  Units on the SGX-ST does not guarantee a liquid market for the Units.
- The past performance of A-REIT is not necessarily indicative of the future performance of A-REIT.

This release may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses and governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these forward looking statements, which are based on current view of management on future events.



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